



All Things Financial for Counties & Other Public Entities

9:00 AM – 9:30 AM	Introduction to Grants – What they are, who provides them, the importance of grants & examples of success – <i>Jennifer Burnett, Director of Research, KACo</i>
9:30 AM – 10:45 AM	How to Pursue Grant Opportunities & What to Expect – A review of resources available, including services provided by ADD's, best practices in grant writing and testimonials from counties on what to expect from the process – ADD Representative & <i>State Grant Administrator, Department of Local Government</i>
10:45 AM – 11:00 AM	Break
11:00 AM – 12:15 PM	Review of Grant Sources & Availability – Overview of potential grant sources with a deep dive into 1-2 federal and/or state agencies that offer grant opportunities most relevant to the region – <i>Hilda Legg, State Director of USDA, Rural Development</i>
12:15 PM – 12:45 PM	Lunch
12:45 PM – 1:30 PM	County Financing Best Practices: Learn all the different “tools” and options in Governmental financing <i>Grant Satterly, Director of Financial Services, KACo</i>
1:30 PM – 2:30 PM	Governmental Investment Options: What are they? How do they work? What can Local Governments legally do? <i>Lonnie Campbell, Assistant Director of Financial Services, KACo</i>
2:30 PM – 2:45 PM	Break
2:45 PM – 3:15 PM	Financial Secret Weapons: Additional programs & services to financially support Governments & their communities - <i>Grant Satterly, Director of Financial Services, KACo</i>
3:15PM – 4:00 PM	Saving Your County Money One “Fight” at a Time – See suppliers fight & counties save money at the same time – online through Reverse Auctions – <i>Scott Martin, Director of Member Services, KACo</i>
4:00 PM – 4:30 PM	Review



Locations:

April 16, 2019– Cave City Convention Center – Cave City, KY

May 14, 2019 – Morehead Conference Center – Morehead, KY

June 12, 2019 – The Corbin Center – Corbin, KY

July 31, 2019 – Green River ADD – Owensboro, KY

August 7, 2019 – KACo – Frankfort, KY

September 24 2019 – Murray State University Regional Campus – Paducah, KY